

# Berkshire County's largest used Ski & Snowboard Sale!

An equipment extravaganza. Sell your used gear for cash and/or shop for the best deals of the season at Berkshire East Ski Swap!

## How it Works

- Add your items to the online form - visit [BerkshireEast.com](http://BerkshireEast.com) and click on the Ski Swap promo box on the homepage. Be sure to complete all the details and price (we can still adjust later if you have questions)
- The number of garments to be sold is limited to 8 per family. These must be winter sports-specific items only. They must be clean and in usable condition. Please bring hangers from home. No accessories, please.
- If any items sell, you'll receive 75% of your sale amount as a check.
- Pick up any unsold items after the sale. All items not picked up will be donated.
- QUESTIONS? SEE OUR FAQs BELOW

## Hours of Operation

**Early Bird Drop-Off: Friday, Nov. 1st: 3pm-5pm**

**Drop Off Continues: Saturday, Nov. 2nd: 9am-5pm**

**Sale Begins: Sunday, Nov. 3rd: 9am-2pm**

**Unsold Item Pick Up: Sunday, Nov. 3rd: 3pm-5pm**

## Berkshire East Ski Swap FAQs

[How do I register my items online before drop off?](#)

*Visit [BerkshireEast.com](http://BerkshireEast.com) and click on the Ski Swap promo box on the homepage to find the registration form. Complete the form to register your items.*

[How do I know what price my items should be?](#)

*If you're unsure of what the selling price should be on a particular item, no problem. You might want to Google your item and see what the going price is. If you bought your skies over ten years ago and never used them, you are not going to get what you pay for them. Leave the*

*price blank, and when you come through our drop-off process in person, we can help you finalize your prices.*

### How do I get paid if my items sell?

*If your item(s) is sold, you will receive a check for 75% of your cost for the item(s). Checks will be issued after 3:00 pm.*

### Can I reduce the price of my items during the sale?

*It is wise to put your best price forward. For your protection, we can only allow you to change the price in person, with an ID to prove you are you.*

### How can I pick up my items if they do not sell?

*Unsold items can be picked up only during specific times. Pick-up times are Sunday, Nov.3rd, 3pm-5pm—ONE DAY ONLY. All items left after this time will be donated to various charities. We'll ask you for an ID and your original "check-in" form.*

### Drop off, sale, and pickup hours?

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### What items can be sold at the Swap?

*Alpine Skis: The more current, the better, adults and kids, with bindings or without. Historically, 10-12-year-old skis don't hold much value and, in many cases, have "non-indemnified" bindings. We check every alpine binding that we register for age and usefulness. What does non-indemnified mean? See the explanation in the Details section below.*

*If you have older skis with bindings, that would probably fall into the "non-indemnified" category and can't be registered for sale.*

**Telemark and Touring Skis:** Accepted.

**Nordic or XC Skis:** Only more modern versions can come to Swap. Nothing with a 3-pin 75mm binding will be accepted.

**Snowboards:** The more current, the better, with or without bindings. Inspect them for damage before leaving home. Decks with broken edges, delamination, or top skin breakage will not be

accepted.

**Snowboard Bindings:** Individual pairs of bindings off a board can be accepted only when the pair are zip tied together, and all parts (discs, screws, washers) are present.

**Alpine Boots:** Boot with sellable, wearable liners and front buckle models only. Older rear entry boots and/or liners with tears or mold or that have been invaded by rodents can not be registered. Historically, 12-15 year old boots don't hold any value. Boots with excessively worn soles or modified race soles cannot be accepted. We check the soles on each pair as they are registered.

**Telemark and Touring Specific Boots:** Will get marked at registration as to their category.

**Snowboard Boots:** Boots with sellable, wearable liners. Laces and BOA systems must all be intact. Liners with tears, mold, or rodent infestations can not be registered.

**Snowshoes:** Modern aluminum snowshoes are in usable condition. Strong sellers!

**Helmets:** Undamaged helmets with sellable and wearable liners only.

**Poles:** In pairs, with baskets.

**Ski bags, Boot Bags, Cargo Bags, Ski Tubes, and Hiking Packs:** They are clean and in solid, usable condition.

#### **Clothing Details:**

There are only 8 garments per household, so choose your best sellers. Clean, sellable winter jackets and pants that you would wear to the mountain, as well as insulation, winter fleece tops, and pants. Matching jackets and pants need to be registered and sold separately, as they will be separated and hung on different racks in our clothing section.

#### **NOT OK to bring to the Swap:**

- **Damaged or Unsellable Anything:** If you wouldn't wear it, don't bring it. Dirty, stained parkas and pants should stay at home.
- **Small Clothing Accessories:** Thermal underwear, gloves, goggles, used socks, and beanie caps cannot be accepted.
- **Boot Liners that rodents have invaded** (boots make great mouse houses).
- **Car Racks, Skates, hockey or other sports equipment, old 75 mm pin XC boots, bamboo XC poles, wooden snowshoes, wooden skis, and skis over 12 years old.**
- **Fur Jackets, leather jackets, dress jackets, dress sweaters, casual clothing and sportswear, winter walking boots (i.e. Bean boots).**
- **Sports logo jackets (Patriots, Celtics, etc.)**

- *Racing hand guards, racing jaw and shin guards, alpine bindings in boxes, etc., tend to get handled by hundreds of guests, and parts tend to disappear. We strongly discourage registering these items for sale, as we cannot guarantee they will remain intact. Once they are no longer intact, they will not sell and will not come back to you in their original form.*

**Bring It and Leave It:** *If you have items that you want to get out of your house, we offer a drop-off box for gloves, goggles, hats, and other small items that we don't accept. We don't register these, and don't offer them for sale, just a venue to help you get rid of them. Drop your usable accessory items in the box and walk away!*

### **How Much Stuff Can I Bring?**

Certainly not a truckload. This is a local community event; any large quantities presented for registration move you into the "dealer" category with different logistics, different payment splits, and different understandings. Registering items with larger amounts than listed here ( 8-10 or more pairs of boots, 8-10 pairs or more skis, 8-10 or more snowboards) is a cause for discussion. If you think you'll be at those levels, you'll need to email xxxxx@yahoo.com and discuss your situation two to three days before you plan to drop off. Clothing is limited to eight garments per household, so choose your best sellers. We reserve the right to deny entry to any item or group of items.

### **Additional Details**

**Alpine Bindings – What does non-indemnified mean?** *Each manufacturer has created a list of bindings that ski shops cannot adjust, function test, or mount due to age. Any binding not on the current "indemnified" list is considered "non-indemnified" and cannot be allowed into the swap. Most of these models are 8-12 years or older. We check all bindings against our list upon registration.*

**Can I sell alpine bindings that are not attached to skis?** *No. Historically, these have not sold well; parts have gone missing, so it will not be accepted if your alpine binding is not mounted on a ski.*

**Can I sell snowboard bindings that are not attached to a board?** *Yes, pairs of SB bindings off a board can be accepted only when zip tied together, and all parts (discs and screws, washers) are present and placed in a secure Ziplock-type bag Important See \*\*\* note at the end of the page.*

**Can I drop off items once the sale has started?** *No.*

**Can I bring my dog/pets into the sale?** *We love your dogs and pets as much as you do but according to the Board of Health, they cannot be allowed in the Swap building or base area spaces.*

[Can I get advice on sizing and models at the sale?](#) *We employ additional staff members from the Berkshire East community to help at the Swap. As much as they are enthusiastic and willing to help, their knowledge is limited. It's your job to do your homework prior to purchase, and the team will do their best to give you correct sizing guidance.*

**NOTE \*\*\***

Swap is a high-volume, high-traffic event. We endeavor to maintain the integrity and security of the items you register for sale. We will work to track your items but rely on you to tag the correct items securely and adequately affix tags on your own items. You enter your items into this event at your own risk, knowing that this is a temporary venue staffed by temporary employees and that Berkshire East is not responsible for lost and unsold items. If you're uncomfortable leaving your items under these conditions, consider withdrawing your registration.

Good Luck at the Swap!



**OUT WITH THE OLD**  
In with the new [to you]

**SKI SWAP SALE**

**SUNDAY, NOVEMBER 3RD**

**+**  
**PATROL FUNDRAISER**

The banner features a white background with a subtle mountain range pattern. It consists of several horizontal sections: a top section with 'OUT WITH THE OLD' in large blue letters, a dark blue bar with 'In with the new [to you]' in white, a central section with 'SKI SWAP SALE' where 'SKI' is solid blue, 'SWAP' is outlined blue, and 'SALE' is outlined red, followed by 'SUNDAY, NOVEMBER 3RD' in blue. The bottom section is a solid red bar with a white plus sign and the text 'PATROL FUNDRAISER' in white.