2026 Berkshire East Ski Patrol Ski Swap

What's my item worth?

How to price your gear at the Berkshire East Ski Swap:

First off, ask yourself this. Do I want to sell it, or do I want to try to make a bunch of money and pick it up Sunday if it doesn't sell? Of course, you can do either; that's the beauty of the Berkshire East Ski Swap.

But if the answer is **SELL,** make sure you price your items reasonably so someone will want to pay that amount for an 8-year-old, pre-owned item. Often, we see heavily used items on the floor priced higher than a new item right next to it. We know you paid X dollars for those skis in 2008 (we all struggle with that as patrollers selling our own gear at swap), but someone else may only be willing to pay $ 50 for them now.

Go online, check **eBay** for your item, click "Used," then click "Completed Auctions," and you'll get a sense of what your item has sold for. Just make sure you specify "completed auctions" that sold, since that's the price someone will pay.

The rule of thumb is roughly 25%-30% of the original Retail Value. Until we can physically see your item, it is very hard to place any value on it. How you use, maintain, and store an item can greatly affect its current value. We will work with you to find a price that will help your item sell and, at the same time, try to get your maximum value.

When can I pick up my items or check? - Head back to the main lodge to pick up payments and/or unsold items. Your payment will be for the amount priced less the 30% commission. **The Berkshire East Ski Patrol will not be responsible for any unclaimed items after 4 PM on SUNDAY.**

What if my item does not sell? - We ask that you please check back with us on Sunday afternoon after 4:00 p.m. to see if your item has sold. **If Close of Business doesn't pick it up on Sunday, we will donate it to the Berkshire East Ski Patrol.**

What if I forget or don't pick up my item on time? - All items not picked up by Close of business on Sunday will be donated to the Berkshire East Ski Patrol.

Do I need to be present to sell my item? - You do not need to be present to sell your item.

Can someone else drop off and/or pick up my equipment? - Yes, but please make sure that whoever returns to pick up the equipment on Sunday has the appropriate invoice for your items.

Is there any new equipment, or is it all used? - There will be a mix of new and used equipment. Local ski shops will be participating and selling discounted goods and gear.